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|  | Median (ALL Agencies) | Mean <br> (All Agencies) | Median (35Million +) | Mean (35Million + ) | Median (10Million35 Million) | Mean (10Million35Million) | Median Salary (Agencies Less than 10Million) | Mean Salary (Agencies Lessthan 10Million) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Executive Management |  |  |  |  |  |  |  |  |
| Chief Executive Officer | \$200,105 | \$217,752 | \$268,700 | \$266,956 | \$189,246 | \$203,165 | \$161,341 | \$167,893 |
| Chief Operating Officer | \$157,397 | \$162,364 | \$178,000 | \$177,883 | \$135,000 | \$156,170 | \$143,400 | \$146,300 |
| Chief Information Officer | \$124,988 | \$128,773 | \$129,977 | \$125,579 | \$180,000 | \$146,160 | \$102,925 | \$120,142 |
| Chief Financial Officer | \$150,000 | \$151,640 | \$172,492 | \$174,169 | \$151,732 | \$159,883 | \$104,000 | \$110,206 |
| Chief Clinical Officer | \$112,320 | \$127,961 | \$150,738 | \$148,864 | \$110,000 | \$124,327 | \$100,000 | \$108,743 |
| Chief Human Resources Officer | \$116,419 | \$112,065 | \$123,000 | \$124,054 | \$111,500 | \$106,911 | \$75,000 | \$ 94,216 |
| Chief Quality Officer | \$83,639 | \$84,779 | \$101,084 | \$98,042 | \$71,760 | \$71,377 | \$87,078 | \$82,943 |
| ChiefAdministrative Officer | \$129,376 | \$141,589 | \$139,826 | \$141,530 | \$217,000 | \$170,190 | \$87,000 | \$94,000 |
| Chief Medical Officer | \$292,000 | \$294,710 | \$326,478 | \$308,170 | \$269,264 | \$276,158 | \$249,996 | \$258,332 |
| Chief Nursing Officer | \$124,800 | \$125,196 | \$127,504 | \$131,893 | \$101,757 | \$101,757 |  |  |
| Senior Management |  |  |  |  |  |  |  |  |
| Senior Clinical Management - Licensed | \$85,000 | \$90,915 | \$94,016 | \$98,797 | \$84,678 | \$89,353 | \$75,500 | \$74,854 |
| Senior Clinical Management - Non-Licensed | \$78,625 | \$86,152 | \$78,249 | \$79,984 | \$99,000 | \$103,189 | \$65,000 | \$63,333 |
| Senior Medical Staff | \$266,040 | \$232,875 | \$277,026 | \$234,134 | \$300,000 | \$297,402 | \$68,475 | \$68,475 |
| Senior Director of Nursing | \$95,000 | \$92,409 | \$97,000 | \$99,695 | \$80,154 | \$80,154 | \$75,500 | \$78,500 |
| Senior Administrative Staff | \$70,320 | \$75,977 | \$72,192 | \$83,767 | \$70,160 | \$74,152 | \$47,566 | \$58,855 |
| Administrative Assistant for CEO | \$55,000 | \$55,774 | \$62,235 | \$63,144 | \$53,000 | \$52,599 | \$43,300 | \$47,244 |
| Admission Coordinator | \$43,680 | \$47,321 | \$40,400 | \$44,246 | \$55,000 | \$55,381 | \$39,595 | \$43,395 |
| Help Desk Technician | \$44,556 | \$44,303 | \$43,742 | \$44,789 | \$45,761 | \$44,741 | \$43,080 | \$41,147 |
| Systems Analyst | \$57,250 | \$58,588 | \$56,573 | \$57,141 | \$60,000 | \$63,998 | \$55,806 | \$53,461 |
| Network Administrator | \$65,302 | \$67,220 | \$65,659 | \$67,775 | \$56,000 | \$59,250 | \$73,500 | \$73,250 |
| Information Security Analyst | \$60,216 | \$62,760 | \$60,008 | \$56,329 | \$75,000 | \$71,755 | \$60,845 | \$60,845 |
| Front Line Management |  |  |  |  |  |  |  |  |
| Front-line Clinical Management - Licensed | \$69,575 | \$70,905 | \$74,000 | \$70,658 | \$69,775 | \$73,917 | \$66,754 | \$66,476 |
| Front-line Clinical Management - Non-Licensed | \$61,966 | \$62,443 | \$60,750 | \$61,338 | \$61,285 | \$62,811 | \$66,000 | \$65,208 |
| Front-line Residential Management - Licensed | \$75,000 | \$74,175 | \$75,000 | \$72,270 | \$78,000 | \$78,333 | \$80,000 | \$77,000 |
| Front-line Residential Management - Non-Licensed | \$57,000 | \$56,821 | \$58,612 | \$58,425 | \$47,317 | \$49,002 | \$62,750 | \$62,200 |
| Front-line Administrative Management Staff | \$ 52,073 | \$53,910 | \$47,773 | \$50,693 | \$61,321 | \$59,583 | \$52,073 | \$56,605 |
| Administrative/Clerical Management (May be responsible for an agency-wide function, without supervising other staff) | \$45,000 | \$49,199 | \$44,070 | \$51,012 | \$45,675 | \$47,277 | \$49,000 | \$48,703 |
| MAT Manager | \$64,500 | \$62,375 | \$64,194 | \$61,885 | \$73,000 | \$73,000 | \$60,000 | \$60,000 |
| TCM Manager | \$53,050 | \$51,563 | \$47,840 | \$48,473 | \$59,750 | \$59,750 | \$55,000 | \$53,850 |
| Forensics Manager | \$65,000 | \$61,934 | \$62,369 | \$61,693 | \$68,000 | \$64,170 | \$65,000 | \$60,500 |

Florida Behavioral
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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Medical |  |  |  |  |  |  |  |  |
| Psychiatrist (undifferentiated) | \$240,000 | \$262,234 | \$240,000 | \$264,816 | \$255,749 | \$268,939 | \$230,500 | \$230,500 |
| Psychiatrist - Adult | \$269,264 | \$260,551 | \$264,963 | \$257,909 | \$269,264 | \$253,088 | \$312,000 | \$312,000 |
| Psychiatrist - Child | \$273,350 | \$256,418 | \$278,350 | \$253,619 | \$297,132 | \$297,132 | \$232,500 | \$232,500 |
| Physician - Addictions | \$228,000 | \$208,520 | \$228,000 | \$208,520 |  |  |  |  |
| Physician - Medical | \$233,438 | \$220,597 | \$236,719 | \$222,696 |  |  | \$208,000 | \$208,000 |
| Physician Assistant | \$127,500 | \$124,685 | \$118,750 | \$122,399 | \$128,889 | \$128,889 | \$130,000 | \$130,000 |
| APRN | \$125,185 | \$121,737 | \$120,000 | \$118,615 | \$119,900 | \$121,050 | \$130,000 | \$128,820 |
| Psychiatric APRN | \$134,167 | \$126,960 | \$130,000 | \$116,241 | \$135,000 | \$134,461 | \$155,375 | \$155,375 |
| Psychologist | \$100,000 | \$145,544 | \$94,710 | \$94,710 | \$83,300 | \$83,300 | \$227,500 | \$227,500 |
| Registered Nurse | \$68,000 | \$67,548 | \$68,000 | \$67,203 | \$64,500 | \$66,075 | \$72,400 | \$70,080 |
| Licensed Practical Nurse | \$54,080 | \$54,952 | \$54,080 | \$53,637 | \$53,520 | \$55,802 | \$57,200 | \$57,260 |
| Behavioral Health Tech Supervisor | \$41,600 | \$43,221 | \$39,869 | \$41,113 | \$42,121 | \$43,467 | \$45,000 | \$48,826 |
| Behavioral Health Tech/Certified Nursing Assistant | \$33,904 | \$34,490 | \$33,280 | \$34,865 | \$34,780 | \$33,480 | \$37,000 | \$35,663 |
| Cerrified Behavioral Health Technician | \$34,500 | \$35,245 | \$34,410 | \$35,854 | \$35,360 | \$34,787 | \$34,100 | \$34,600 |
| ClinicalDirect Care |  |  |  |  |  |  |  |  |
| Clinician - Masters | \$50,000 | \$51,632 | \$51,000 | \$52,145 | \$50,000.00 | \$51,308.79 | \$50,000 | \$51,316 |
| Licensed Clinical Social Worker | \$60,000 | \$59,100 | \$62,700 | \$61,321 | \$58,325.00 | \$59,355.50 | \$52,600 | \$55,302 |
| Licensed Mental Health Clinician | \$59,001 | \$58,753 | \$62,400 | \$60,560 | \$59,001.00 | \$59,551.23 | \$53,500 | \$55,345 |
| Licensed Marriage and Family Therapist | \$58,927 | \$58,532 | \$62,700 | \$59,394 | \$58,927.00 | \$59,482.33 | \$53,300 | \$56,433 |
| Clinician - Bachelors | \$45,000 | \$42,514 | \$45,000 | \$43,567 | \$45,220.50 | \$40,301.80 | \$41,000 | \$43,916 |
| Life Management Specialist (Bachelors) | \$42,100 | \$41,838 | \$36,920 | \$37,942 |  |  | \$46,000 | \$45,733 |
| Targeted Case Management (Hourly Rate) | \$20.24 | \$20.60 | \$19.78 | \$20.05 | \$20.74 | \$22.11 | \$20.00 | \$20.05 |
| Certified Addictions Specialist (Hourly Rate) | \$21.50 | \$22.33 | \$19.73 | \$21.76 | \$22.10 | \$22.60 | \$22.00 | \$22.92 |
| Forensic Specialist (Hourly Rate) | \$19.78 | \$19.86 | \$19.57 | \$19.41 | \$20.25 | \$20.25 | \$21.50 | \$21.50 |
| Forensic Multidisciplinary Case Manager (Hourly Rate) | \$20.08 | \$20.51 | \$19.78 | \$20.89 | \$20.10 | \$20.22 | \$20.30 | \$20.15 |
| Care Coordinator (Hourly Rate) | \$20.07 | \$20.48 | \$19.23 | \$19.72 | \$20.18 | \$21.34 | \$21.00 | \$20.60 |
| Peer Specialist (Hourly Rate) | \$17.00 | \$17.19 | \$16.82 | \$16.72 | \$17.00 | \$17.24 | \$18.00 | \$17.85 |

